



Taking CARE of your ASSETS

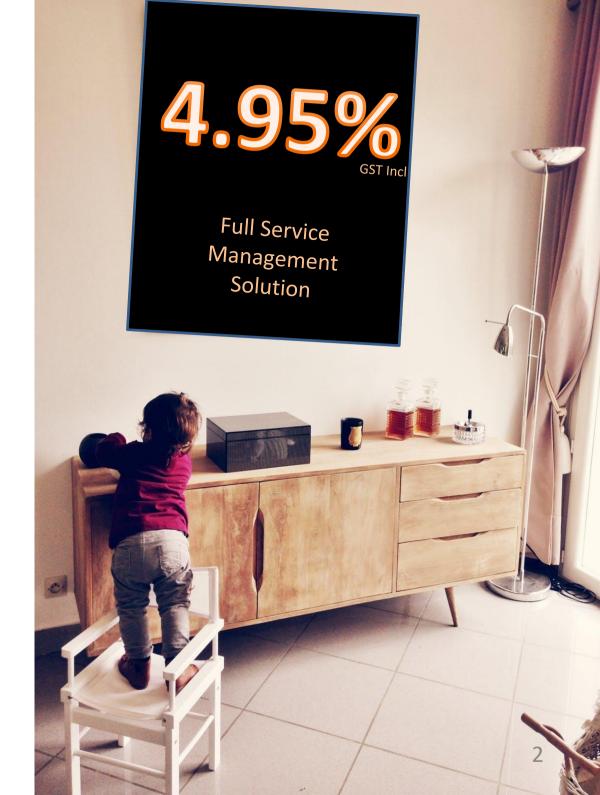
as though it was OURS

### Why we are different

### At **YIELD** Asset Managers we understand what is important to **YOU**.

- √ We are specialists in asset management,
- √ Focused your Asset as though we owned it
- ✓ A **Real person** communication
- √ Local knowledge
- ✓ Customer First Focused
- ✓ Not just about the Property About looking after your Financial Future
- ✓ At the forefront of property management **legislative changes**
- ✓ Direct link to financial know how
- ✓ Loan Health Check- Right Loan Right Rate
- ✓ Communication- Respond to all emails / Calls within 24 Hours
- ✓ **Owner Portal-** Delivering all property info in one place- Self Service
- ✓ **Tenant App**= Enabling direct link to all their details







### What we have to Offer

Caring for your Asset as they belong to us

**YIELD** Asset Managers will strive to combine new ideas and innovative research with years of valuable experience to provide you with the best possible service and advice.

We place a particular focus on managing your property as an asset ensuring that it delivers a high level of ROI to ensure your Financial future You the Customer will always be the centre of our Business

At **YIELD** Asset Managers be assured that we will be acting at all times in your best interest - legally, ethically and financially

We are a close team working together to be able to deliver a **Customer First** service focused around delivering and exceptional experience for both **YOU** and the Tenant

Taking **CARE** of your **ASSET**As though it is **OURS** 

### Fee Schedule

No Surprises – Fee Structure



ITEM DETAIL	INVESTMENT	COMMENT
Management fee-	4.950% incl	Deducted from rent
New Lease Fee – New Tenant	One weeks rent + GST	Deducted from rent when leased
OTHER POTENTIAL COSTS THAT MAY BE	INCURRED	
Professional Photography- Recommended	\$120.00	One off — First time leased/ Advert
Realestate.com Advertising Premier Listing	\$200.00	Premier Optional
Realestate.com Advertising Feature Listing	\$99.00	Feature Advertising Recommended
Smoke Alarm Contract Annually	\$99.00	Annual Subscription

### How do we compare to the market

AVERAGE WEEK RENT	ANNUAL RENTAL					
\$600.00	\$31200.00					
		YIELDAM	OTHER	AGENCIES	FEES	
COMPARISON MARKET %		4.95%	6.6%	8.25%	8.80%	9.90%
MANAGEMENT FEE INCLUSIVE		\$1544.00	\$2059.00	\$2574.00	\$2745.0 0	\$3088.00
AMINISTRATION FEE MONTHLY		NIL	\$66.00	\$66.00	\$66.0 0	\$66.00
EOFY STATEMENT		NIL	\$67.10	\$67.10	\$67.1 0	\$67.10
LEASE RENEWAL		NIL	\$99.00	\$99.00	\$99.0 0	\$99.00
MANAGEMENT FEE TOTAL \$ PA		\$1544.00	\$2191.30	\$2806.00	\$2977.7 0	\$3320.90
MANAGEMENT FEE TOTAL % PA		4.95%	7.34%	8.99%	9.54%	10.64%



### Lets compare



What you receive	YIELD 4.95%	OTHERS 7%-11%
Facilitate the property Transfer	✓	YES
Routine inspections 3 per annum	✓	MOST
Entry and Exit Reports including 300+ Photos saved to Cloud	✓	SOME
Owner inspection accompanied by Asset Mgr (1 PA)	✓	YES
Owner Portal	✓	SOME
Tenant Mobile App	✓	SOME
Bill Management	✓	MOST
Lease Preparation	✓	Cost
New lease preparation ( 1 Weeks Rent + gst)	1 WEEK	1 WEEK
New Tenant Reference checking	✓	YES
Open for inspections	✓	YES
Organise and Manage Maintenance	✓	YES
Monthly Administration	✓	\$5.50 +
Lease renewal fee	✓	\$80*
Weekly Dispersement of Rental funds	✓	SOME
EOFY Statements	✓	\$90*
Mortgage Review annually – Ensure competitive	✓	Some
Property Review Annually – Complete CMA	✓	Some
Tenancy Tribunal QCAT	\$100 PH	\$100 P/H

### How Tenants will find your property



85% of all Prospective
TenantsSearch OnLine

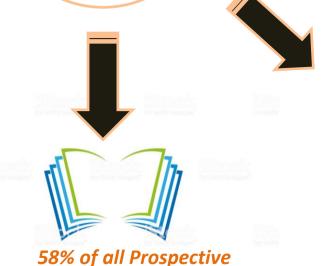




60% +of all Prospective
TenantsDo not look at POOR PHOTOS

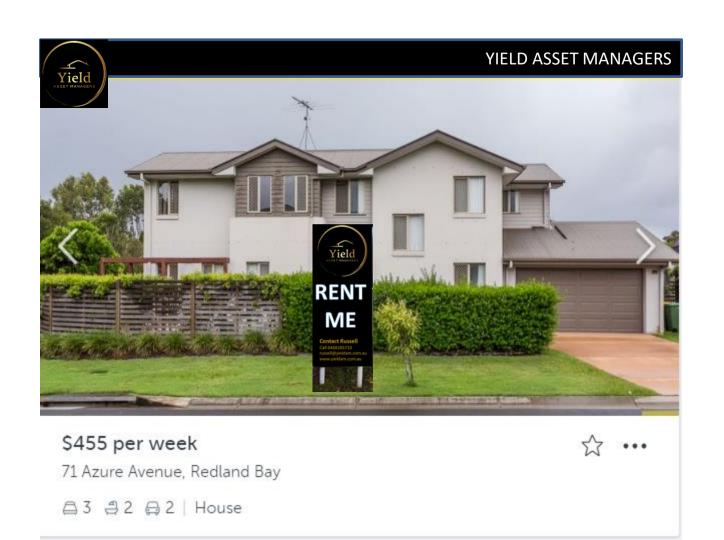


75% of all Prospective
TenantsUse Realestate.com



Tenants-Do not look past 1<sup>st</sup> Page REA Top Search engine 9.0+ Mio searches weekly

### Marketing your property.....



## HIGHLIGHT PROPERTY LISTING REALESTATE.COM

\$99.00+ gGST

#### **Good Position:**

Appears  $1^{\text{st}}$  in all searches . Created impact and front of mind recall

#### **Attracts New Renters**

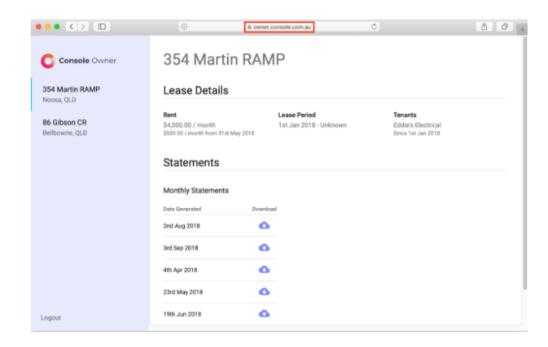
Focus for 30 Days

#### **Creates cut through**

Largest ad in best possible position- Designed to attract good quality renters faster

#### **Creates cut through**

Investing in quality photos in quantity will ensure your Property is noticed and attract solid enquiry

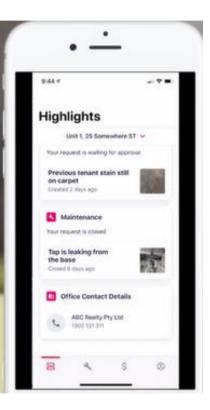


### Easy 24 Hour communication through the Owner and Tenant Apps

- ✓ Maintenance
- ✓ Statements
- ✓ Routines
- ✓ Entry/ Exits
- ✓ EOFY Statements







### Potential Costs you will need to factor in

4.95%		
4.55/6	Rent Disp	Calculated on Rent
One week rent	New Lease	1 weeks rent + GST
\$99.00*	Annually	Tested Yearly/ New Lease
\$150.00*	Annually	If pool on property
\$65.00*	Monthly	Recommended if have Pool. Tenant pays Chems
\$99.00	New Lease	Only when advert new Tenants
\$240.00*	Annually	Optional - Recommended
\$120.00*	Once off	If want to charge for water
\$360.00*	Annually	Must have - Protection
Based on Value	Annually	If not Body Corp
Based on Land Value	Quarterly	Can process for you
Based on Land Value	Quarterly	Can process for you
\$1500.00	Annually	Good to plan for general maintenance
	One week rent \$99.00* \$150.00* \$65.00* \$99.00 \$240.00* \$120.00* \$360.00* Based on Value Based on Land Value Based on Land Value \$1500.00	One week rent \$99.00* Annually \$150.00* Annually \$65.00* Monthly  \$99.00 New Lease  \$240.00* Annually \$120.00* Once off \$360.00* Annually  Based on Value Annually  Based on Land Value Quarterly  Based on Land Value Quarterly





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#### CONTACT US

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